## Claritas 360 Segmentation Reports Inputs \& Report Output

## OVERVIEW

This document contains an overview of the key inputs for each of the segmentation reports in Claritas 360, along with sample output for each report.

## SEGMENTATION REPORTS - INPUTS \& SAMPLE OUTPUT

| REPORT |  | SAMPLEREPORT OUTPUT |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Actual vs. Potential <br> Location: <br> Locator Reports tile | - Segmentation System <br> - Profile <br> - Consumption Geosummary <br> - Analysis Area | StrategyAnalysis <br> Area | Analysis Area Name |  | Buy Athletic Shoes-1yr (A) - Bought Running Shoes |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | Base HH Count |  | Base \% <br> Comp | Count | \% <br> Potential |  | Actual <br> Penetration <br> Index |  | Estimated Users | Market Potential Index |
|  |  | Dominate 60612 | Chicago |  |  | 13,785 | 0.70\% | 673 | 11.28\% |  |  | 142 | 5,965 | 101 |
|  |  | Dominate 60501 | Summit Argo |  |  | 3,421 | 0.17\% | 332 | 22.01\% |  |  | 282 | 1,508 | 102 |
|  |  | Dominate 60469 | Posen |  |  | 1,765 | 0.09\% |  | 41. | 95\% |  | 545 | 789 | 104 |
|  |  | Dominate 60160 | Melrose Park |  |  | 8,060 | 0.41\% |  | 2 12. | 71\% |  | 163 | 3,557 | 102 |
|  |  | Dominate 60406 | Blue Island |  |  | 8,465 | 0.43\% | 1,2 |  | 20\% |  | 412 | 3,726 | 102 |
|  |  | This report output can also include a map. <br> To learn more, view the Actual vs. Potential Calculations \& Interpretation Guide. |  |  |  |  |  |  |  |  |  |  |  |  |
| Dominant Target <br> Location: <br> Locator <br> Reports tile | - Segmentation System <br> - Target Group <br> - Analysis Area | Dominant Target | Analysis Area Code | Analysis Area Name |  | Y1 Midlife Success [04, 13, 21, 25, 31, 34, 35] |  |  |  | Y2 Young Achievers [40, 47, 48, 50, 54] |  |  |  |  |
|  |  |  |  |  |  | Base Count | Base \% Comp | Count | \% Pen | Base Count |  | Base \% Comp | Count | \% Pen |
|  |  | Y1 Midlife Success | 60173 | Schaumburg |  | 6,059 | 0.32\% | 3,343 | 55.17\% |  | 6,059 | 0.32\% | 623 | 10.28\% |
|  |  | Y1 Midlife Success | 60706 | Harwood Heights |  | 9,105 | 0.49\% | 3,215 | 35.31\% |  | 9,105 | 0.49\% | 739 | 8.12\% |
|  |  | Y1 Midlife Success | 60176 | Schiller Park |  | 4,300 | 0.23\% | 769 | 17.88\% |  | 4,300 | 0.23\% | 727 | 16.91\% |
|  |  | Y1 Midlife Success | 60647 | Chicago |  | 35,659 | 1.91\% | 21,438 | 60.12\% |  | 35,659 | 1.91\% | 2,975 | 8.34\% |
|  |  | Y1 Midlife Success | 60605 | Chicago |  | 16,049 | 0.86\% | 12,881 | 80.26\% |  | 16,049 | 0.86\% | 962 | 2 5.99\% |
|  |  | This report output can also include a map. <br> To learn more, view the Dominant Target Calculations \& Interpretation Guide. |  |  |  |  |  |  |  |  |  |  |  |  |




| REPORT NAME | $\begin{gathered} \text { REQUIRED } \\ \text { REPORT } \\ \text { INPUTS } \end{gathered}$ | SAMPLEREPORT OUTPUT |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Target Segment | - Segmentation System <br> - Target Group \& Target <br> - Profiles | Profile List Title | Proile List |  |  | Y1 Midlife Success [04, 13, 21, 25, 31, 34, 35] |  |  |  |
| Measure <br>  |  |  | Total Profile Count | Total Base Count <br> (Unprojected) | Total Profile Users/100 HHs | Count | \% Total | Users/100 HHs | Index |
| Target |  | Buy Walking Shoes-1yr (A) | 15,514 | 48,090 | 32.26 | 1,339 | 8.63\% | 31.16 | 97 |
| Segment |  | Buy Sandals-1yr (A) | 17,731 | 48,090 | 36.87 | 1,656 | 9.34\% | 38.54 | 105 |
| Measure |  | Buy Children's Clothes-6mo (H) | 11,707 | 48,090 | 24.34 | 1,101 | 9.40\% | 25.62 | 105 |
| Category |  | Buy Athletic Shoes-1yr (A) | 46,454 | 48,090 | 96.60 | 4,812 | 10.36\% | 111.99 | 116 |
|  |  | Buy Watches- \$300+- 1yr (A) | 2,055 | 48,090 | 4.27 | 307 | 14.94\% | 7.14 | 167 |
| Location: <br> Lifestyler <br> Reports tile |  | To learn more, view the Target Segment Measure Calculations \& Interpretation Guide. |  |  |  |  |  |  |  |

Go to the Knowledge Center to view additional walkthroughs.

