

## **Claritas 360 Segmentation Reports**

## **Inputs & Report Output**

## **OVERVIEW**

This document contains an overview of the key inputs for each of the segmentation reports in Claritas 360, along with sample output for each report.

## **SEGMENTATION REPORTS – INPUTS & SAMPLE OUTPUT**

REPORT NAME	REQUIRED REPORT INPUTS		SAMPLE REPORT OUTPUT											
Actual vs. Potential  Location: Locator Reports tile	<ul> <li>Segmentation System</li> <li>Profile</li> <li>Consumption Geosummary</li> <li>Analysis Area</li> </ul>	Strategy	Analysis Area Code		sis Area Name	Buy Athletic Shoes- 1yr (A) - Bought Running Sh  Base W Count Potential Penetration Index						Estimated Users Market Potential Index		
Reports the	7a.yo.o 7oa	Dominate	60612	Chicago		13,785	0.70%	673	11.28%		5,965	101		
		Dominate	60501	Summit A	rgo	3,421	0.17%				-	102		
		Dominate	60469	Posen Melrose Park		1,765	0.09%	33	41.95%	545	789	104		
		Dominate	60160			8,060	0.41%	452	12.71%	163	3,557	102		
		Dominate 60406 Blue Island				8,465	0.43%	1,200	32.20%	412	3,726	102		
Dominant												50 541		
Target	<ul><li>System</li><li>Target Group</li></ul>	Dominant Target		Analysis Area Code	Analysis Area Nan	ne		Page 9/		Page				
Location:	Analysis Area			Alca Code		Base Count	Comp	Count	% Pen Bas	e Count Com		% Pen		
Location.	Analysis Alea	Y1 Midlife Success		60173	Schaumburg	6,059			55.17%	6,059 0.32				
Reports tile		Y1 Midlife Su		60706	Harwood Heights	9,105			35.31%	9,105 0.49				
porto tire		Y1 Midlife Success Y1 Midlife Success		60176 60647	Schiller Park Chicago	4,300 35,659			17.88% 60.12%	4,300 0.23 35,659 1.91				
		Y1 Midlife Su		60605	Chicago	16,049			30.26%	16,049 0.86				
		This report output can also include a map.  To learn more, view the Dominant Target Calculations & Interpretation Guide.												



REPORT NAME	REQUIRED REPORT INPUTS		SAMPLE REPORT OUTPUT										
Market Consumption Location: Locator Reports tile	<ul> <li>Segmentation System</li> <li>Consumption Profiles</li> <li>Analysis Area</li> </ul>	Analysis Area Code  60666 Chicago 60203 Evanston 60464 Palos Park 60043 Kenilworth 60472 Robbins  This report output To learn more, view	can also includ	0 1,639 3,804 774 1,726 de a map.	0.00% 0.09% 0.20% 0.04% 0.09%	243	0.00% 0.05% 0.13% 0.03% 0.06%	Users/100 PHHs 0.00 13.02 13.63 13.81 14.06	60 4 63 4 64 4 65 5	.00 .81 .4470	Demand	0.12% 0.03%	Market Deman d Index 0 58 56 60 77
Market Potential Location: Lifestyler Reports tile	Segmentation System     Profiles     Analysis Area	Analysis Area Code	Analysis Ar	rea Name		Base Cou	nt l	Bu Base % Comp	y Athletic Sh Estimated Users		Users/100 HHs	Marko Potent Inde:	tial
		60472 Rol 60426 Hai 60827 Riv			alcula	9,5 21,7		0.00% 0.09% 0.45% 0.51% 1.16%	0 1,109 5,674 6,946 16,735	0.06% 0.30% 0.37%	0.00 64.28 67.29 73.05 76.98		0 67 70 76 80
Potential vs. Potential  Location: Locator Reports tile	Segmentation System     Profile     Profile for Comparison     Analysis Area	High/High   60452   Oak   High/High   60803   Alsign   High/High   60104   Bellv   High/High   60402   Berw	wood ryn kfield can also includ	9,956 9,059 6,044 20,653 7,280	Bas e % Comp 0.53% 0.48% 0.32% 1.10% 0.39%	8,891 6,198 6,20,452 6,8,361	% Comp 0.59 0.47 0.33 1.09 0.45	0 Us ers/100 HHs P P P P P P P P P P P P P P P P P P	farket tatential notes: 114 9,956 102 9,059 100 0,044 103 20,653 119 7,260	Base % Est	en's Shoes- 6mo (Himated sers % Comp 2.398 0.619 2.053 0.529 1.559 0.399 4.862 1.239 1.842 0.479	Users/100 HHs 24.1 22.7 25.8 23.5	Market Potential Index 111 104 119 108 117
Profile Ranking Index & Profile Ranking Index	Segmentation     System     Comparison     Profile	Pro	ofile List Title		To	otal Profile Count	Total B	ofile List Base Count projected)	Total Profile Users/100 HHs	Buy	Athletic Shoes Users/100 HHs		ROC
Category  Location: Profiler Reports tile	Profile Lists	Activities past 12 m To learn more, view	nonths Boating nonths Bowling nonths Camping nonths Fishing (	(A) (A) (g (A)	ex Ca	49,689 72,267 83,987 82,952 85,189	& Inter	212,206 212,206 212,206 212,206 212,206	23 34 40 3 39 3 40	17,949 20,654 20,148	38.64 4 44.46 3 43.37	112 113 112 111 107	0.72 0.84 0.77 0.77 0.54



REPORT NAME	REQUIRED REPORT INPUTS	SAMPLE REPORT OUTPUT													
Profile Segment Consumption  Location:	<ul><li>Segmentation System</li><li>Consumption Profile</li></ul>	Segment Code Segment Name  O1 Upper Crust		Base Count 1,300,088	Comp	ount %	U 6 Comp	sers/ 100 Inde	Demand Users	Consumption Index	Total Demand 172,486.92	% Share	Total Demand Index		
Profiler Reports tile		02 Netv 03 Mov 04 Your 05 Cour	worked Neighbors ers & Shakers ng Digerati ntry Squires e, view the <u>Profile</u>	1,241,836 1,768,073 1,834,579 2,919,111	0.99%     66       1.41%     22       1.46%     53       2.33%     1,07	3,517 1,977 8,521 0,254	2.44% 0.82% 1.98% 3.93%	53.43 2 12.55 29.35 1 36.66 1	46 5.1. 58 5.4. 35 4.8 69 4.5	2 103 1 109 5 98 5 92	3,397,621.99 1,200,224.74 2,615,305.74 4,877,337.11	2.51% 0.89% 1.93% 3.60%	253 63 132 155		
Profile Worksheet	<ul><li>Segmentation System</li><li>Profile</li></ul>	Segment	Sogmont N	am o	Buy Athletic Shoes- 1yr (A)										
Location: Profiler	Frome	Code	Segment Name		Base Coun	ı	Comp		Count	% Com	IP HH	Users/100 In			
Reports tile		_	Jpper Crust Jetworked Neigh			_	0.99		1,305,23			45.74	104		
		-	Novers & Shakers		1,241,83	$\rightarrow$	1.41		1,809,82 2,728,25			54.31	151 160		
			Young Digerati		1,834,57	_	1.46	_	2,282,91			24.44	129		
			Country Squires			11	2.33	_	3.994.57	_		36.84	142		
Segment Distribution	Segmentation System     Analysis Area	Segment Segment N				Base Area Cook County (17031)					31)				
Location: Market		Code	Jeginene Hame		Households (ZIP+4 Based				_	ouseholds (ZIP+4 Based)					
Overview Reports tile					Base Co	unt	<b>%</b> C	omp	Count	% Comp			ndex		
reports the		01	Upper Crust		1,30	0,088		1.04%	20,77	-	6 1.6	50%	101		
		02	Networked N	leighbors	1,24	1,836		0.99%	10,77	0.549	8.0	37%	55		
		03	Movers & Sha	akers	1,76	8,073		1.41%	26,88	8 1.35%	6 1.5	52%	96		
		04	Young Digera	ti	1,83	4,579		1.46%	125,21	9 6.29%	6.8	33%	430		
		05	Country Squi	res	2,91	9,111		2.33%	6,63	6 0.33%	6 0.2	23%	14		
		To learn more, view the Segment Distribution Calculations & Interpretation Guide.													
Target Concentration	<ul> <li>Segmentation System</li> </ul>						Y1 M	idlife Suc	cess [04,	13, 21, 25, 3°	1, 34, 35]				
Location:	Target Group		ea Code Analysis		Base Co	unit	Base % Comp	Со		% Comp	% Pen	lr	ndex		
Locator	Analysis Area	60004		n Heights		,926	1.07%		4,479	0.95%	22.48%		89		
Reports tile		60005		n Heights		,863	0.69%		3,545	0.75%	27.56%		110		
		60008		Rolling Meadows Des Plaines Des Plaines		,510	0.46%		2,038	0.43%	23.95%		95		
		60016				,006	1.28%		4,085	0.87%	17.029		68		
		00019	Des Plai	1162	10	,266	0.55%		1,911	0.41%	18.619	70	74		
			utput can also inc e, view the <u>Targe</u>			ntions (	& Interpr	retation G	i <u>uide</u> .						



REPORT NAME	REQUIRED REPORT INPUTS	SAMPLE REPORT OUTPUT										
Target	Segmentation	Profile List Y1 Midlife Success [04, 13, 21, 25										
Segment Measure &	<ul><li>System</li><li>Target Group &amp; Target</li></ul>	Profile List Title	Count		Total Profile Users/100 HHs	Count % Total		Users/100 HHs Index				
Target	<ul> <li>Profiles</li> </ul>	Buy Walking Shoes- 1yr (A)	15,514		32.26	1,339	8.63%	31.16	97			
Segment		Buy Sandals- 1yr (A)	17,731	48,090	36.87	1,656	9.34%	38.54	105			
Measure		Buy Children's Clothes- 6mo (H)	11,707	48,090	24.34	1,101	9.40%	25.62	105			
Category		Buy Athletic Shoes- 1yr (A)	46,454	48,090	96.60	4,812	10.36%	111.99	116			
		Buy Watches- \$300+- 1yr (A)	2,055	48,090	4.27	307	14.94%	7.14	167			
Location: Lifestyler Reports tile		To learn more, view the Target Segment Meas	ure Calculat	tions & Interp	retation Guide.							

